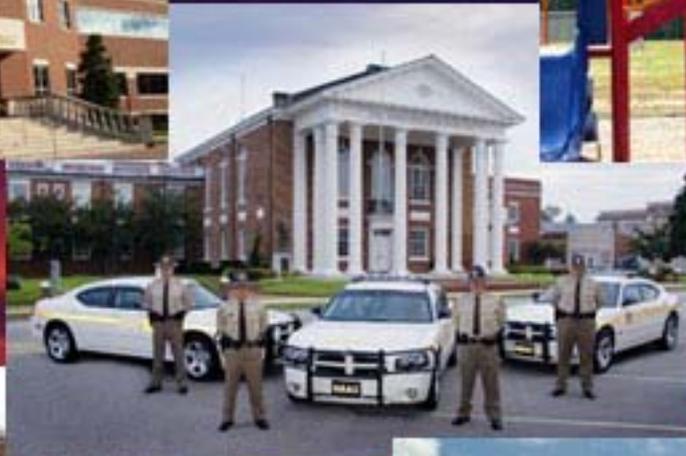


2009

Popular Annual Financial Report



Nash County North Carolina

Fiscal Year Ended
June 30, 2009

This Report provides an overview of the operations of Nash County's Government:

About This Report

Financial information in this report has been summarized from Nash County's Comprehensive Annual Financial Report (CAFR) and includes a condensed statement of net assets and statements of activities. The statement of net assets presents information on all assets and liabilities of the County, with the difference between assets and liabilities reported as net assets. The statement of activities presents information on all revenues and expenses of the County and the change in net assets. Expenses are reported by major function and program revenues relating to those functions are reported, providing the net cost of all functions of the County. Because this information is summarized this report is not prepared in accordance with generally accepted accounting principles.

Governmental activities financed by the County include general government, public safety, transportation, economic and physical development, human services, cultural and education. Business-type activities financed by user charges include water and sewer services, solid waste disposal, and convenience center sites.



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Message From the Finance Officer

This sixth edition of Nash County's Citizens' Financial Report also known as a Popular Annual Financial Report (PAFR) is presented for the year ended June 30, 2009 and is a brief presentation of the County's financial position and policies and its commitment to providing quality services and programs to its citizens in a fiscally responsible manner.

As chief financial officer of Nash County, I believe meaningful financial reporting to the citizens of Nash County is vital to instill public confidence and to maintain public accountability. It is our goal to provide you an opportunity to better understand the many financial aspects that affect your local government.

The PAFR focuses on governmental activities, supported principally by taxes and inter-governmental revenues, and is not as detailed as our *Comprehensive Annual Financial Report (CAFR)*. The 2009 *CAFR* includes audited data which received a clean opinion meaning the financial statements presented are free of material misstatements and are in accordance with Generally Accepted Accounting Principles, which in other words means that the company's financial condition, position, and operations are fairly presented in the financial statements. It is the best type of report an auditee may receive from an external auditor. Nash County's *CAFR* includes detailed financial statements, note disclosures, supplemental schedules, and statistical tables. The information in the PAFR comes directly from the *CAFR*, but is presented in a more consolidated format to allow greater understandability. It is intended to be a supplement to the *Comprehensive Annual Financial Report*, not a replacement. Nash County has attained the

Certificate of Achievement for Excellence in Financial Reporting for 18 consecutive years from the Government Finance Officers' Association for its *CAFR* document.

As you review our Citizens' Financial Report, I invite you to share any questions, concerns or comments you may have. I also encourage you to review both Nash County's *CAFR* and Citizen's Financial Report (PAFR) at the Finance office in the County Administration Building in Nashville or on the County website at www.co.nash.nc.us.

Sincerely,



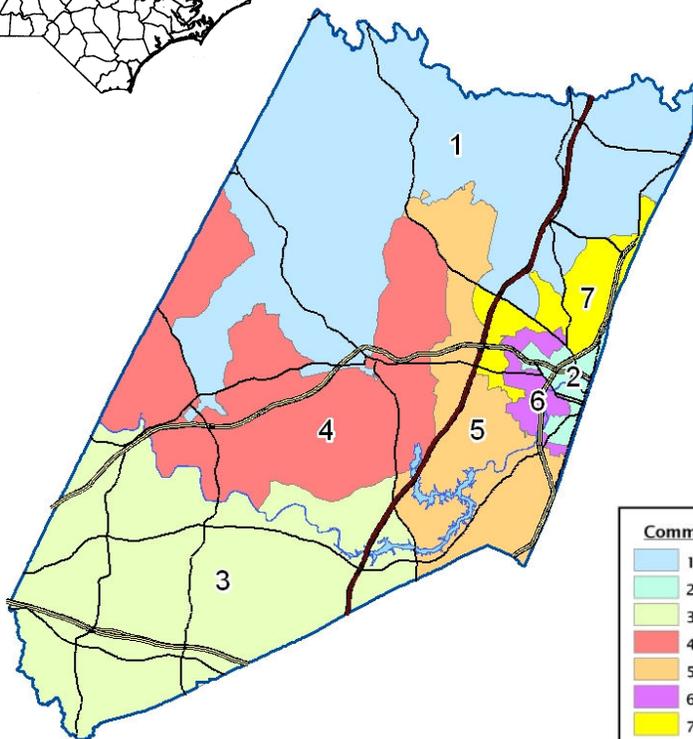
Lynne H. Anderson
Director of Finance



Elected Officials & County Manager



Pictured front row: Lou Richardson, Commissioner; Wayne Moore, Assistant County Manager; Robbie Davis, Chairman; Robert Murphy, County Manager. Second row: Billy Morgan, Vice-Chairman; Vince Durham, County Attorney; and Commissioners Fred Belfield, Wayne Outlaw, Mary Wells and Danny Tyson.



Nash Notes:

Duncan Lamon, the ferryman, ran a ferry at the Tar River as early as the 1750's. The current Lamons Ferry Bridge was named in his honor. He became Duncan Lamon the justice, commissioner, committeeman, sheriff, legislator, to name a few of his accomplishments.

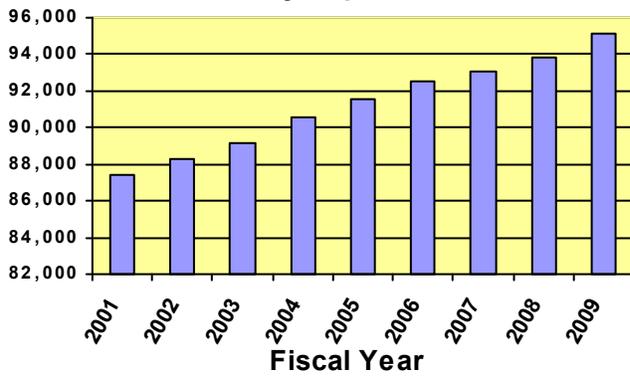
Economic Recap of Fiscal Year 2008-09

Nash County is home to approximately 95,000 residents, growing steadily at about 8.5% since July 2000 and ranking 29th in the state. Nearly 46% of the workforce are hired in manufacturing, retail and wholesale trade, health care and social assistance.

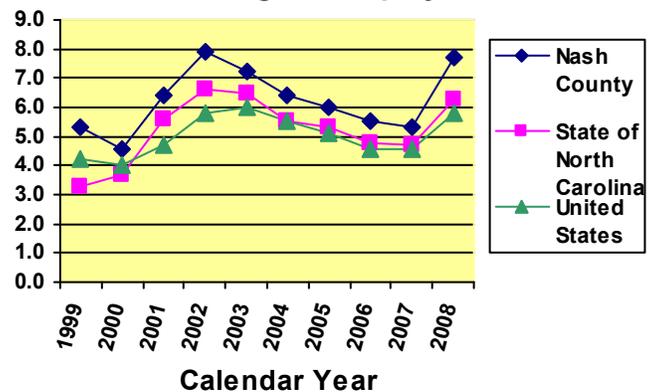
Unemployment varied from 6.0% to 10.1% for the 2008 calendar year with an annual average rate of 7.7%. However, the unemployment rate jumped 5.3% from June 2008 to June 2009 when the rate was 13.1%. This is the highest monthly unemployment rate in over 20 years.

Due to the continued down turn in the economy, Nash County has experienced a 48% decline in new site homes and a 29% decline in mobile home setups from the prior year illustrating the impact of the economic downturn locally.

County Population



Annual Average Unemployment Rate



Nash Notes:

Nash County's 2008 farmers ranked as North Carolina's 2nd largest sweet potato producing county, 4th for flue-cured tobacco, and 10th in estimated cash receipts for farmers.

Community Programs

The Down East HOME Consortium completed 15 rehabs in Nash County in FY 2008-09. Community Development Block Grant (CDBG) program funds cleared and replaced 2 dilapidated LMI-homeowner dwellings, with a third replacement home under construction and enough funds to add a fourth unit to the program. The 2006 Bloomer Hill CDBG program was closed out, with repairs to the community building, 11 dwellings completely rehabbed and 18 scattered site emergency repairs completed. Applications have been received for 7 units of energy-efficient Single Family Rehabilitation through NC Housing Finance Agency (NCHFA), and the County was awarded a 2009 Urgent Repair Program grant for 14 units. Both NCHFA programs will be completed by Spring 2010.

Business & Industry:

Development in the industry sector in 2008-09 consisted of the addition of two new companies. Carolina Insulation Company in Elm City creating 80 jobs and LS Tractor USA LLC in the Whitaker Business and Industry Center investing nearly \$14 million and creating 134 new jobs over the next five years. Nash County also saw the expansion of two existing companies in 2008-9. American Food Resources LLC investing \$3 million and adding 70 jobs over the next three years and SePro Research and Technology Center creating 11 new jobs.

Several Nash County businesses have had layoffs or gone out of business due to faltering economic conditions. Approximately 200 employees have been affected.

Economic Recap of Fiscal Year 2008-09

Agriculture: Approximately 90,000 acres (44%) of Nash County's total land area is committed to agricultural production. In 2008 estimated cash receipts for Nash farmers exceeded \$206 million, ranking Nash 10th among all North Carolina counties. Nash ranks 4th in production of flue cured tobacco. However, weaker domestic consumption of tobacco products led to a 9% drop in Nash's tobacco acreage (8,750 acres). Drastically rising input costs, forced farmers to minimize their financial risk by increasing soybean plantings to include 36,000 acres. Consequently, higher-input cotton plantings declined 22% to include 6,100 acres. The county's sweet potato acreage increased slightly to 6,500 with Nash retaining its rank as North Carolina's 2nd largest sweet potato producing county.

On the downside, the continuing worldwide economic recession lowered demand and prices paid farmers for Nash grown pork and beef. This situation was further compounded by consumer confusion about food safety misconceptions, erroneously associated with the much publicized "swine flu". Nash livestock producers manage approximately 97,000 head of hogs and pigs, 9,000 head of cattle and 10.8 million chickens and broilers.

The spring of 2009 saw Nash farmers planting their crops with dry irrigation ponds and fields lacking normal levels of subsoil moisture. Their faith was rewarded by timely, widely scattered showers. While marketing data is not yet available, Nash County's agricultural income for 2009 is expected to approach \$200 million.

The recently published 2007 National Census of Agriculture indicates Nash's long-held trend toward fewer but larger farms has leveled. Since 2002 Nash has actually experienced a slight increase in number of small farms, counting 487. It is local small farms that are benefitting the most from the county-managed regional farmers market in Rocky Mount, N.C. Consumer concerns about safe-to-eat food have also contributed to increased retail sales of local farm products at this market as is evidenced by a 21% increase in customer visits, totaling more than 23,000. The number of local farmers participating in this market has risen to include seventy-three.

Pictured are Frank Harrison, Carolinas Gateway Partnership chairman, right, and Deryk Johannes, CEO of LS Tractor USA LLC, standing by some of the heavy-equipment maker's offerings in its plant in Whitaker Business and Industry Center. The partnership helped draw LS Tractor, which is based in South Korea, to open its U.S. headquarters in Nash County.

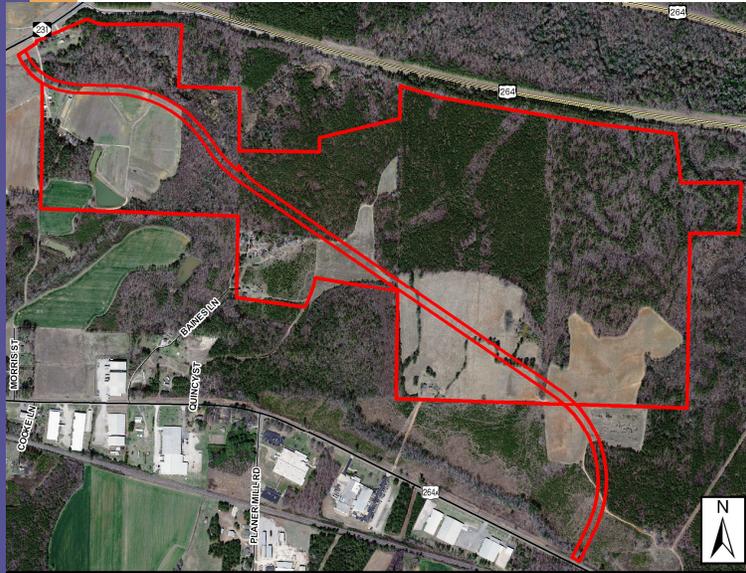


Photo courtesy of:
Rocky Mount Telegram

Major Initiatives

Middlesex Corporate Center

The Middlesex Corporate Center increased to approximately 318 acres during 2009 with property being owned by Nash County and Nash Health Care Systems. The 1.5 mile, 3 lane road project is designed and under permitting review with a construction start date of March 2010.



Estimated cost of the road project is \$1.4 million, funded primarily by NCDOT. Master planning of the corporate center which will include utility and environmental considerations is planned for FY 2010-2011. Nash Health Care Systems will be the first occupant in the center with plans to construct a two-building clinic and out-patient facility in the Spring of 2010.

Water and Sewer

The County water system is continuing to expand with the completion of the Phase 1 and part of Phase 2 water line projects. The County created the Central Nash Water and Sewer District of Nash County (CNWSD) in December 2007 and has made significant progress this year in expanding the system (see map on opposite page). Construction was completed on Phase 1 and most of Phase 2 of this four phase CNWSD system. Engineering was completed on Phase 3 and construction is set

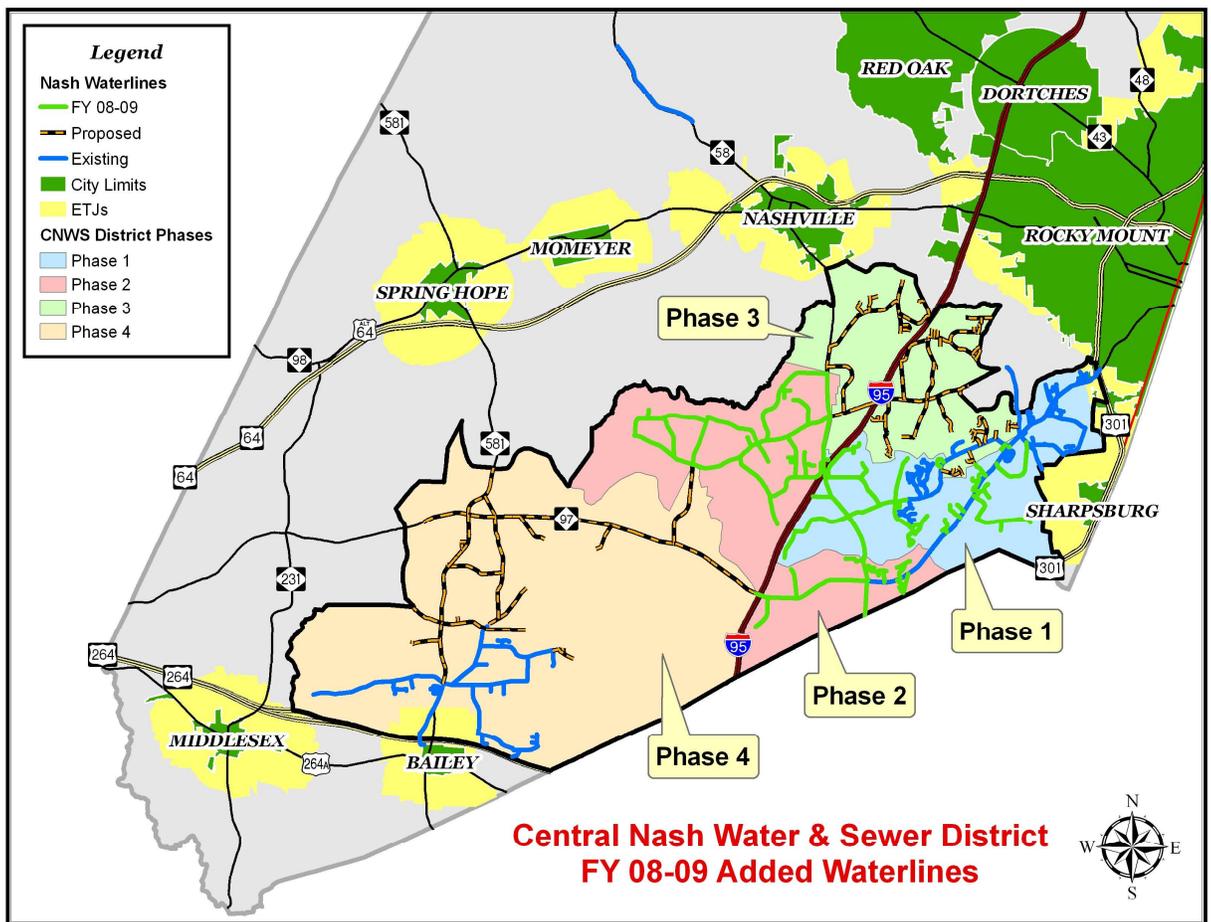


to begin in August 2009. Once complete, the water expansion will bring water across approximately 140 miles of roads and serve approximately 2,400 customers which include areas south of Nashville, north of Bailey, and west of Rocky Mount in many rural areas across the southern part of the County. We expect to complete construction of the Phase 2 water system in August 2009 and for Phase 3 to be in operation by the spring of 2010. Currently Nash County is accepting applications under a reduced-rate structure for new water customers within the Phase 3 and Phase 4 areas. The District will start engineering for Phase 4 once enough customer signups have been secured. Grant funds were received and engineering is set to begin for an extension of approximately 9 miles of water up Hwy 58 to the Town of Castalia and surrounding areas. The Town will become a bulk water purchaser of the County. In addition, approximately 80 homes will be connected to the county/town systems from wells, many of which exceed safe well water quality thresholds.

Major Initiatives

Funding through USDA (loan and grant) has been secured for all four phases with \$4 million in grant funds and \$12.8 million in low-interest loan, with an additional \$2 million in grants from the N.C. Rural Center. Additional grant funds of \$1.25 million were received for the Castalia project.

A 2 million gallon-a-day finished water supply along Hwy 58 connecting the City of Wilson through Nash County water system along Hwy 97, to the City of Rocky Mount was completed and tested during this fiscal year, and will be available to supply water to all three entities in the event of an emergency or drought condition.



Parks and Recreation

Nash County Parks & Recreation Department assisted both Castalia and Bailey-Middlesex committees with their PARTF Grant application. Both Castalia and Bailey were awarded the PARTF grant in 2009 and must complete their projects by 2012. The Castalia project is a simple acquisition of 15 acres of land adjacent to the Castalia Town Hall building. The Bailey project is an acquisition of 65 acres with development of multipurpose fields, walking trail, playground, sand volleyball court, horseshoe pit and restrooms as the first phase of a multi-phase project. Although Bailey was awarded the grant, the Town of Middlesex will jointly own and fund the matching portion of the PARTF Grant with the Town of Bailey.

Major Initiatives

The Ennis Park was the host site for the 2009 Statewide Athletic Committee 10 and Under Boy's Baseball tournament. Red Oak Middle School and Red Oak Elementary School were the host sites for the 10 and Under and 12 and Under 2009 Statewide Athletic Committee Boy's Basketball Tournaments. These tournaments brought a welcome influx of visitors to the Red Oak community. Nash County will operate programs for the park beginning March 2010.

The 2nd annual Daddy Daughter Sweetheart Dance doubled in participation with 400 participants in two locations: Red Oak Middle School and Southern Nash Middle School. This upcoming year will be one centrally located dance in Nashville at the Ag Center. We have also expanded the youth tackle football program to include the "rookie" team, filled with 7-8 year olds. Upcoming non-athletic programs will be expanding this year to include things such as bike parade for pre-school children, Touch-a-Truck event, Easter Egg Hunt, Healthy Kids Collaborative Play Days at the Park and Movie Days.

Nash Notes:

County Population:
95,163

Total Taxable Assessed Value:
\$6,025,299,000

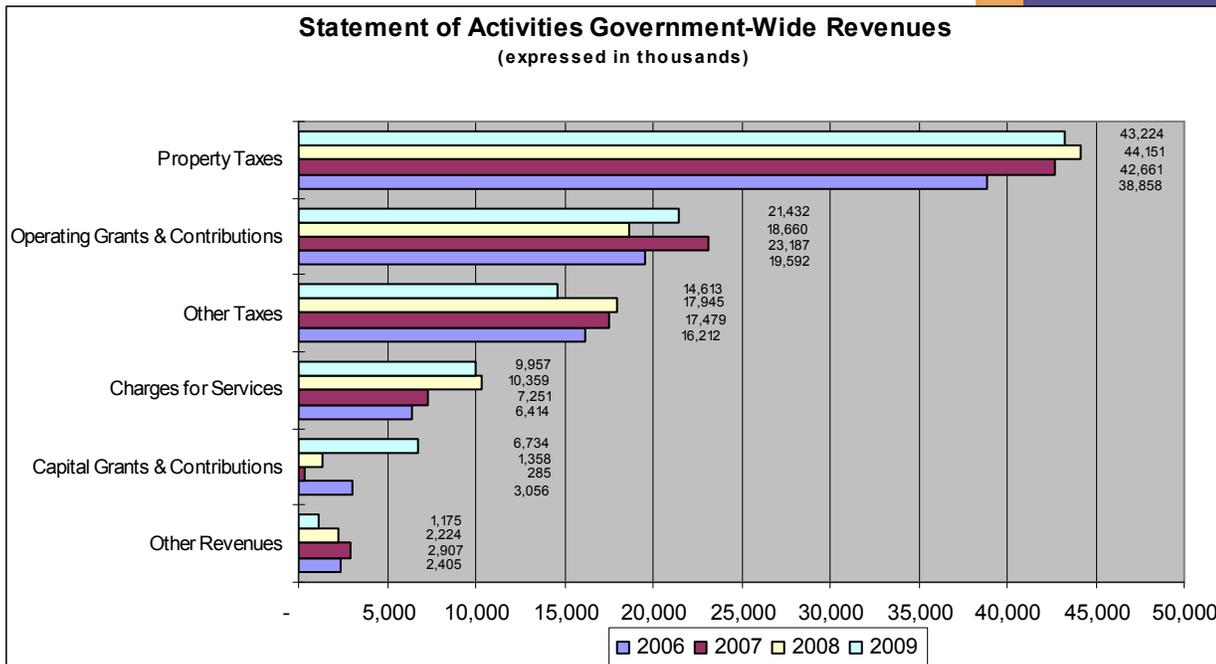


Financial Activity Statement

The activity statement reports the financial activities of Nash County government as a whole. These activities are identified as either **Governmental or Business-type**. Governmental activities constitute the majority of the County's operations and are financed primarily by operating grants, taxes, charges for services, capital grants, and other intergovernmental revenues. Business-type activities, on the other hand, rely on user fees and other charges to wholly, or to a large extent, fund their operations.

Sources of Revenue are the monies received by the County from a variety of sources used to fund all services provided.

- *Charges for Services*—monies received from departments and agencies for fees paid by the public.
- *Operating Grants and Contributions*—monies to be used for general program operations.
- *Capital Grants and Contributions*—monies to be used for capital acquisitions.
- *Property Taxes*—revenue from real estate tax, personal property tax, and motor vehicle taxes.
- *Other Taxes*—primarily revenue from local sales taxes.
- *Other*—earnings on investments and all other miscellaneous receipts.



Explanation of Significant Differences:

Revenues:

- Increase of \$2,771,809 in Operating Grants and Contributions included \$349,259 Highway Safety Grant, state grants awarded to Social Services of \$762,290, Health Department of \$95,521, \$781,406 throughout other departments, and \$783,333 in Lottery funds.
- Capital Grants and Contributions increased \$5,376,514 due to CNWSD water expansion projects and \$4,924,007 that represents school capital projects that are funded by COPS debt, in which the county will maintain the assets until the debt is retired.
- The \$3,323,322 decrease in Other Taxes includes a decline of \$3,199,727 in sales tax collected.

Financial Activity Statement

Nash Notes:

675.5 Full-time Equivalent County Employees

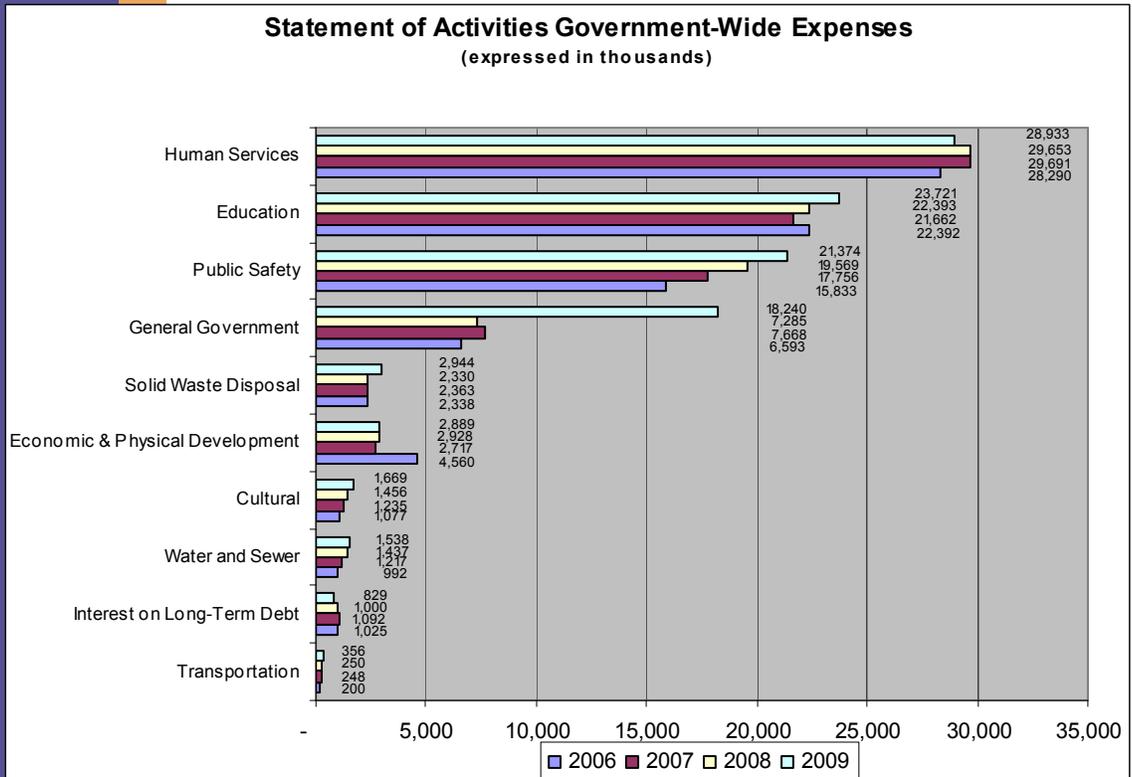
Expenses are the monies spent to provide services to citizens.

Governmental Activities

- *General Government*—includes expenses incurred to operate the administrative offices of the Commissioners, County Manager, Finance, Human Resources, Tax, Attorney, Courthouse, Administration Building, Elections, Register of Deeds, Management Information Services, and Public Buildings.
- *Public Safety*—includes the costs of the Sheriff, Detention Facility, Emergency Medical Service, Communications, Fire Services and Animal Control.
- *Transportation*—includes costs for Airport and Rural Operating Assistance Program.
- *Economic and Physical Development*—includes expenses for Planning and Zoning, Economic incentives, Cooperative Extension and Soil & Water Conservation.
- *Human Services*—expenses to provide various forms of services and assistance to individuals, children and families including Public Health, Environmental Health, Social Services, Aging, Juvenile and Low income Housing grants.
- *Cultural*—includes costs for local libraries and Parks & Recreation.
- *Education*—funding for current and capital expense for the local school system and community college.
- *Interest on long-term debt*—cost of debt financing for capital projects of the County

Business-type Activities

- *Water and Sewer*—costs to provide water/sewer service to citizen and industry.
- *Solid Waste Disposal*—costs associated with operating a construction and demolition landfill, processing local waste, and operating manned waste collection facilities in rural areas of the county.



Explanation of Significant Differences:

Expenses:

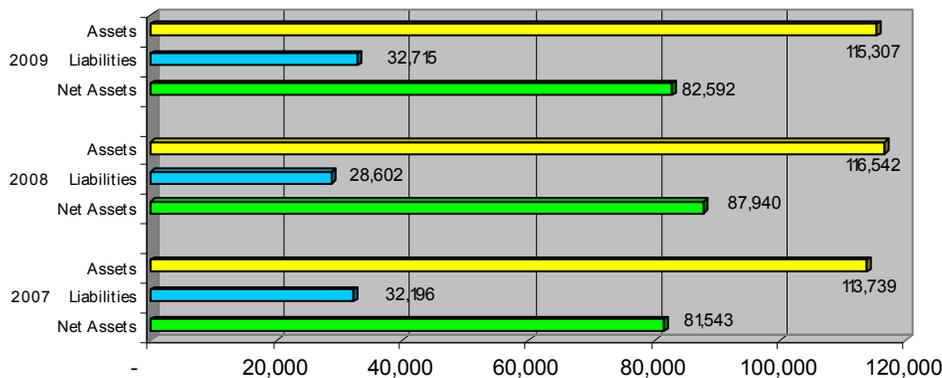
- The rise in General Government costs of \$10,954,806 is due to the retirement of \$9,701,653 of school construction in progress assets that will become assets of the Board of Education.
- The Public Safety increase of \$1,805,529 is attributable to \$291,000 in Highway Safety Grants, \$268,558 for E-911 Viper telephone system, and \$531,834 for Wireline upgrade to VHF simulcast radio system.
- The increase of \$1,327,258 in Education reflects a 2.1 % increase of \$400,000 in current expenses approved for Nash Rocky Mount Schools and \$666,457 in Public School Building Capital Funds.

Statement of Net Assets

Net assets serve as an indicator of a government’s financial position. The assets of the county exceeded liabilities by \$82,591,882. The largest portion of the county’s net assets (59.1%) reflect its investment in capital assets (e.g., infrastructure, land, buildings, and equipment). The county uses these capital assets to provide services to citizens and are not available for future spending. Unrestricted net assets, the part of net assets that can be used to finance day-to-day operations without constraints, increased \$570,556 to \$33,114,878.

The county’s combined net assets decreased \$5,347,736 or 6.1% from \$87,939,618 to \$82,591,882. This decrease includes \$9,701,653 decrease in governmental activities for asset transfer to Board of Education and \$4,014,569 increase in business-type activities for water system expansion in progress.

Statement of Net Assets For the Year Ended June 30
(expressed in thousands)



“Kelley’s Team” is a group of DSS employees, past and present, who took around the clock shifts for a week to be with a foster child undergoing tests at Duke Hospital.

Financial Activity Statement

Nash Notes:

The Financial Activity Statement is presented on a non-GAAP basis, and those desiring to review GAAP basis reports should refer to the County’s Comprehensive Annual Financial Report (CAFR) for 2008-09 available at County libraries and on the Nash County website located at www.co.nash.nc.us.

Where the Money Comes From

Nash Notes:

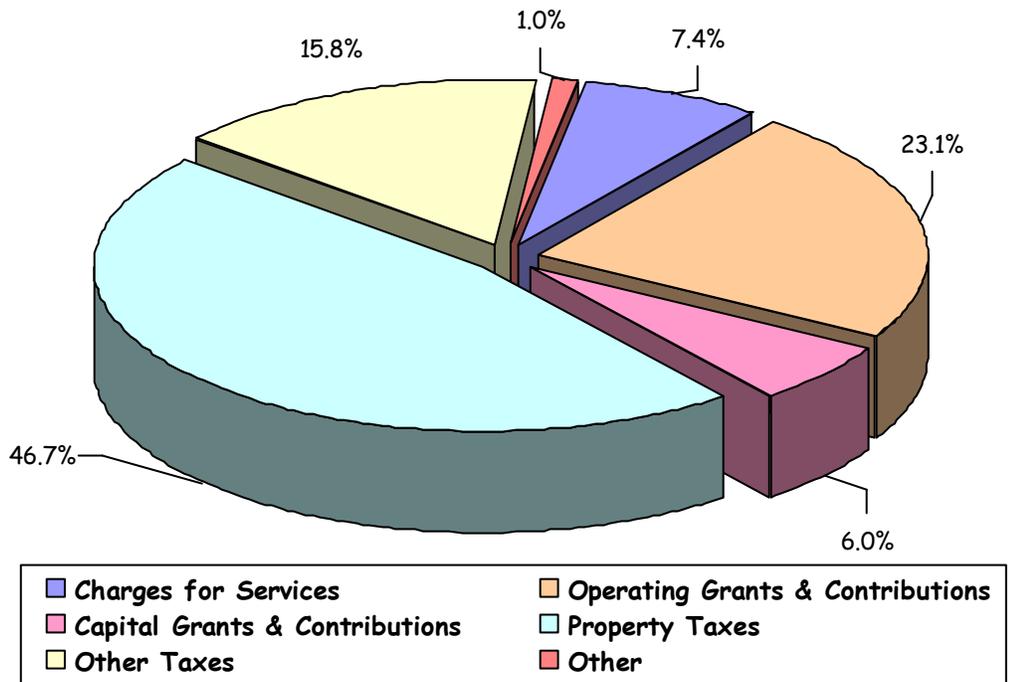
1,441 tons recycling material diverted from landfill

1,768 tons of yard waste handled by mulching compost program to be distributed to County agencies and sold to citizens

Governmental Activities

REVENUE	2008-09
<i>Charges for Services</i>	\$6,840,062
<i>Operating Grants & Contributions</i>	21,431,753
<i>Capital Grants & Contributions</i>	5,606,930
<i>Property Taxes</i>	43,224,333
<i>Other Taxes</i>	14,621,813
<i>Other</i>	909,487
	\$92,634,378

2008-09 REVENUE

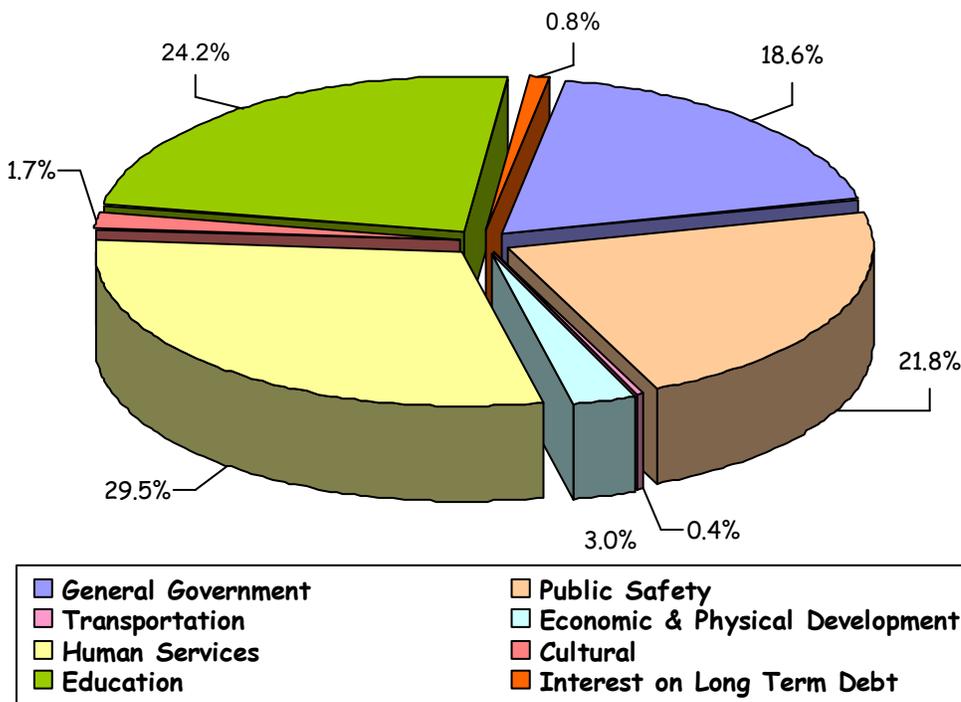


The major revenue sources for Governmental Activities are Property Taxes, Grants & Contributions, and Other Taxes. Combined they account for 85.6% of the County's revenue for the year ended June 30, 2009.

Governmental Activities

<i>EXPENSES</i>	<i>2008-09</i>
<i>General Government</i>	<i>\$18,239,609</i>
<i>Public Safety</i>	<i>21,374,125</i>
<i>Transportation</i>	<i>356,335</i>
<i>Economic & Physical Development</i>	<i>2,889,007</i>
<i>Human Services</i>	<i>28,932,723</i>
<i>Cultural</i>	<i>1,669,186</i>
<i>Education</i>	<i>23,720,590</i>
<i>Interest on Long Term Debt</i>	<i>828,774</i>
	<i>\$98,010,349</i>

2008-09 EXPENSES



The three major expense functions for Governmental Activities are Education, Human Services which includes Health, Social Services and Senior Center, and Public Safety. Combined these account for 75.5% of the County's total expenses for the year ended June 30, 2009.

Where the Money Goes

Nash Notes:

Government
1778-1830

The most important office was Sheriff. He had to be an inhabitant of the county and have at least 500 acres of land. Duties were to collect taxes (public, county, and poor tax), to execute bonds (but not on Sunday), and sell or auction property for taxes. No one serving in the General Assembly could serve as Sheriff at the same time.

Financial Position Statement

Nash Notes:

Five Largest Nash County Property Tax Payers:
 Consolidated Diesel Hospira Inc.
 Universal Leaf North America NC
 Progress Energy
 RBC Centura Bank

Five Largest Nash County Employers:
 Nash-Rocky Mount Schools
 Hospira Inc.
 Nash General Hospital
 Consolidated Diesel
 Universal Leaf
 North America NC

SUMMARY: The Financial Position Statement, known in accounting terms as the “Balance Sheet”, is designed to provide a picture of the County’s financial position as of the end of the year. Explanations of specific accounts are listed as they appear in the financial position statement.

Benefits

Cash is the amount of physical cash held by the County in bank accounts and on hand for purposes of paying expenses.

Investments are made up of the funds not needed to be held to pay expenses. The Treasurer invests these funds allowing the County to earn interest on its cash.

Receivables represent the amounts which are owed to the County at June 30, 2009.

Property & Equipment represents the land, buildings, water and sewer plants, vehicles, equipment and furniture which provides for an economic benefit of greater than three years.

Detriments

Amounts Owed to Employees and Vendors are those items which the County owes to individuals and companies who supply a service or goods, and the expected payment is to be made within twelve months.

Short Term Debt represents the amounts of notes which the County can obtain funds from outside entities for projects it undertakes. These notes must be paid within one year.

Long Term Debt represents the amount of debt which the County has issued and still owes. This debt does not have to be paid off in one year; rather the County makes monthly or yearly debt payments on these amounts.

Nash County Financial Position Statement For the Year Ending June 30, 2009 and 2008

<u>Financial Benefits</u>	<u>2009</u>	<u>2008</u>
Cash	\$29,245,051	\$19,531,923
Investments	11,483,330	23,885,818
Receivables	10,091,731	10,361,542
Property & Equipment	64,476,534	62,749,218
Internal Balances	0	0
<u>Other Assets</u>	9,848	13,578
Total Benefits	\$115,306,494	\$116,542,079

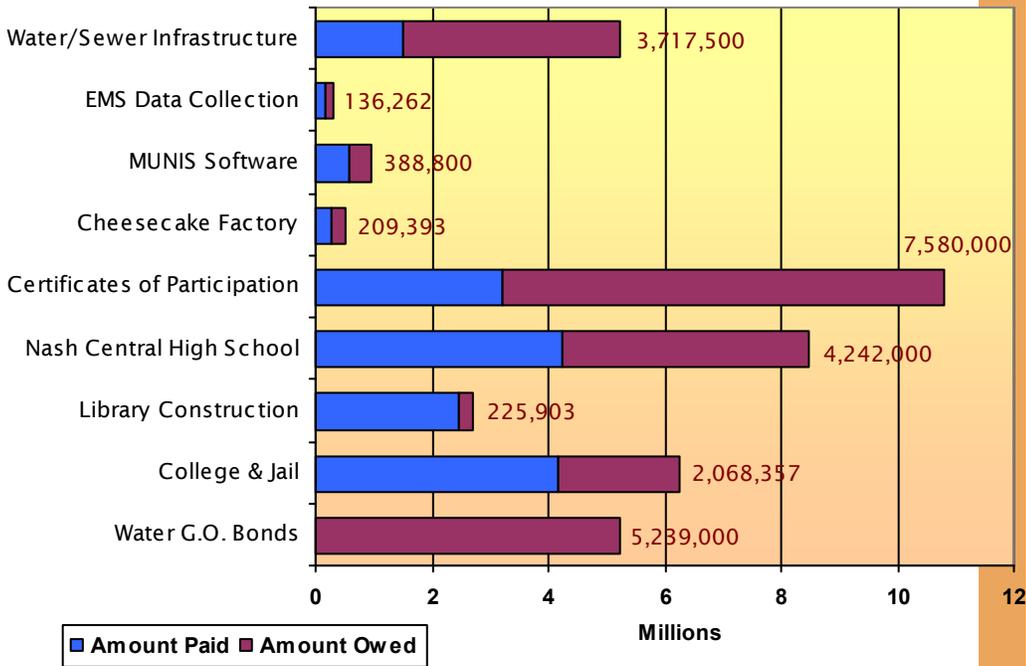
Financial Detriments

Amounts Owed to		
Employees & Vendors	\$2,740,070	\$3,610,673
Short Term Debt	4,615,486	4,681,453
Long Term Debt	25,333,624	20,281,393
<u>Other Liabilities</u>	25,432	28,942
Total Detriments	\$32,714,612	\$28,602,461

Benefits Over Detriments **\$82,591,882** **\$87,939,618**

Installment Purchase Contracts and COPS

Long-Term Debt



Nash County's long-term debt totals \$23,807,215 at June 30, 2009, of this amount \$7,580,000 remains for the 2004 Certificates of Participation (COPS) issue. COPS were issued for several projects including Nash Community College Science & Technology Building, Bailey Elementary School Phase II, Gateway Technology Center at Wesleyan College, Shell Building IV at Whitakers Business Park and Courthouse renovations.

In fiscal year 2009, the Central Nash Water and Sewer District issued \$5,239,000 in water bonds.

The Local Government Commission recommends a legal debt margin of no more than 8% of total appraised property value. Nash County's legal debt margin for June 2009 was \$482,024,000, the county's total outstanding debt was \$23,807,215, well below the 8% legal debt margin at 0.395%.

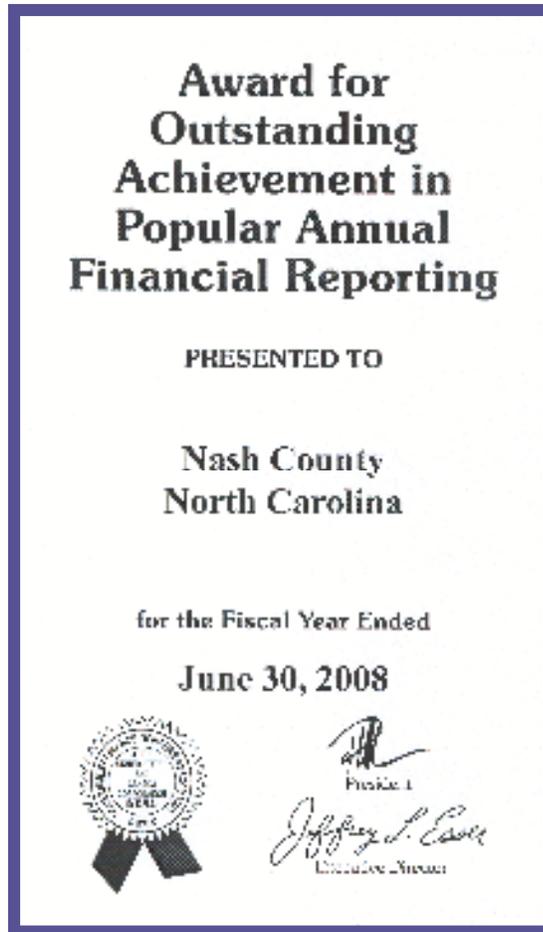


Award and Acknowledgement

Nash Notes:

According to the federal census in 1850, Nash County's three wealthiest men were each worth \$12,000 or more and in 1860 the five wealthiest men's personal and real estate combined was valued at \$100,000 or more.

Please refer to the Nash County CAFR for additional statistics.



The *Citizens Financial Report* publication provides the public with an easy to read overview of the County's financial condition. The information contained in this report is derived from the Nash County *Comprehensive Annual Financial Report* (CAFR). The CAFR contains more detailed information about the County's finances, and copies of the report are available at all public libraries and the County website, <http://www.co.nash.nc.us/LinkClick.aspx?fileticket=0Y9eAsqkEG8=&tabid=819>.

I hope you will take the time to provide us with your thoughts or ideas for improvement after reading this year's report. Drop me a note at the address below, call the office at (252) 459-9802, or e-mail me at lynne.anderson@nashcountync.gov. I look forward to hearing from you.

The Government Finance Officers Association (GFOA) has given Nash County an Award for Outstanding Achievement in Popular Annual Financial Reporting for its *Citizen's Financial Report* for the fiscal year ended June 30, 2008. The Award is valid for a period of one year only. We believe our current report continues to meet Award Program's requirements, and we are submitting it to the GFOA to determine its eligibility for another certificate.

Many thanks to Melanie Eason, Assistant Finance Officer, for her dedicated effort in designing and compiling this report and to the finance staff who contributed to its successful completion.

Directory of Officials and Areas of Service

Area of Service	Official	Phone Number
County Manager	Robert Murphy	(252) 459-9800
Assistant County Manager	Wayne Moore	(252) 459-9800
Finance	Lynne Anderson	(252) 462-2402
Human Resources	Sheila Freeman	(252) 459-9853
Tax	Jim Wrenn	(252) 459-9824
Management Information Services	Alton Vick	(252) 459-1235
Emergency Services	Brian Brantley	(252) 459-9805
Sheriff	Richard Jenkins	(252) 459-4121
Health Department	William Hill	(252) 459-9819
Social Services	Melvia Batts	(252) 459-9876
Planning	Rosemary Dorsey	(252) 459-9809
Utilities	Derek Hawkes	(252) 462-2613
County Services & Grants	Patsy King	(252) 462-2434
Aging—Senior Center	Stacie Shatzer	(252) 459-7681
Elections	John Kearney	(252) 459-1350
Register of Deeds	Barbara Sasser	(252) 459-9836
Soil Conservation	Valerie Harris	(252) 459-4115
Cooperative Extension	Charlie Tyson	(252) 459-9810
Parks & Recreation	Sue Yerkes	(252) 462-2447
Travel & Tourism	Martha Lamm	(252) 972-5080

How To Contact Nash County Government



A 19th century apothecary complete with elaborate cabinetry, attractive sets of bottles, and equipment used to compound medicine.

The Country Doctor Museum located in Bailey, NC is the oldest museum in the United States dedicated to the history of America's rural health care. Created in 1967 by a group of energetic women from North Carolina, whose initial interest was to build a lasting memorial for rural physicians.



The Carriage House holds a buggy, a surrey, a 1912 and a 1926 Ford Model T formerly owned by NC physicians.



This Popular Annual Financial Report was prepared by:

The County of Nash, North Carolina
Department of Finance
Lynne H. Anderson - Finance Director
120 W. Washington Street
Nashville, NC 27856
(252)462-2402